



THE WINE Rascals

SUPPLYING THE TRADE WITH WINE
FROM FAMILIES
NOT FACTORIES

2019 Brochure

Hi
We're the Wine Rascals.

As you may have deduced from our not-so-subtle branding, we're about supporting families, not factories. Over the past few years our motley crew of rascals have scoured all corners of the map for a selection of wines that, with 20 years of experience under the Champagne Warehouse banner, we know is exceptional.

Don't let those 20 years of experience fool you though; we've still not lost our youthful spirit in the wine game, and we're as flexible as ever! For that reason, we make it our mission to keep up with the ever-changing tastes and values of the modern market.

This means that (brace yourself for the buzzwords!) we proudly represent numerous organic and sustainably-minded vineyards within our extended family, who, in turn, offer vegan, low-intervention and low alcohol wines. For a breakdown of each of these initiatives, or 'Rascalisms', and why they matter to us as well as the consumer, simply turn the page.

We may have a penchant for the quirky, but above all, we stock only the best quality wines, that you won't find anywhere else in the UK. Whether you're after the time-honoured or the avant-garde, the pound-stretchers or the show-stoppers, we've got just the thing.



the Rascalisms

VEGAN



According to McCain, more than half of UK adults are now adopting “vegan buying behavior”, while the number of full blown vegans has grown fourfold in the past 10 years. Often, producers do not specify whether or not their wines are vegan. So we put the graft in to double check each wine in our list, and ensure that the rapidly expanding vegan population can rest assured regarding what’s in their bottle.

[Click here to watch our video about Vegan wine](#)

ORGANIC



Sales of organic food and drink are also at a record high, with sales of £2.2 billion in 2017 according to the soil association. The main benefit of organic wine is the restrictions on sulphite levels in each bottle, which can cause allergic reactions and, many believe, a more severe hangover. This badge signifies vineyards that are organic certified.

SUSTAINABLE



Due to their primary concern with sulphite levels, a common misconception is that an organic badge inevitably guarantees additional measures taken to ensure environmentally sustainable practice. Often there is crossover, but at other times a producer could make huge efforts to reduce water and energy wastage, but they don’t get a badge! So we thought they deserved one too. This means that, for consumers who prioritise the environment over all else, this is the Rascalism for them.

[Click here to watch our video about Sustainable wine](#)

BIODYNAMIC



A rare and challenging practice in winemaking, biodynamic is the most thorough in terms of environmental preservation, often going several steps further than organic or sustainable farming, while also synchronising harvests with solar cycles. The vineyards do so as a means of ‘healing’ the earth, rather than a marketing tool, which is why the category resonates so much with modern consumers, and its popularity continues to grow.

NATURAL



Encompassing all the above, natural wine is one of the most exciting developments in the industry for decades. Enraging conservers and engaging outsiders, this new phenomenon, is exciting the younger market, with unusual colours and flavours, in all their gritty glory. With new methods come much trial and error, so all we’ll say is that if you’ve had a bad one, don’t let it stop you from trying our exquisite range.

LOW ALCOHOL



Alongside other health-related trends, there has been a huge spike in the sales of lower-strength drinks. As a result, all leading UK supermarkets now offer a range of low alcohol wines for the changing market. So we do the same, with wines that don’t compromise on taste, and don’t need alcohol to have a good time.

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Argentina



VINITERRA

Luján de Cuyo,
Mendoza



Product name

Case

- Omnium
- Terra Torrontés
- Omnium Malbec
- Terra Malbec
- Viniterra Malbec
- Viniterra Single Vineyard Malbec

- 6
- 12
- 12
- 12
- 12
- 6

Describing their terroir as “an inexhaustible source of inspiration and treasure”, Viniterra’s philosophy screams of a relationship with their vineyard more passionate than any old Shakespearean star-crossed lovers. With a deep understanding of their soils, their climate, fifty years of winemaking experience and a whopping 1,020m of altitude, their wines are as amazing as you could imagine. Consistently bagging awards including the ‘Best Malbec of the year’ from IWSC in 2017, we are incredibly proud to represent Viniterra in the UK.

[Click here to read our award for Best Malbec in the World](#)



In November 2017 we sent two of our rascals off on an expedition to the IWSC awards in London. Mark and Tony were there to accept the Malbec Trophy for the 2015 Single Vineyard Malbec, on behalf of its producers, Viniterra.

Click on a product name to view its online tech sheet.

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Australia



CHURCHVIEW







Margaret River

Product name

- Estate Range Chardonnay
- Silverleaf Semillon Sauvignon Blanc
- Estate Range Shiraz
- Silverleaf Shiraz

Case

- 12 
- 12 
- 12 
- 12 

The multi award winning Churchview are a perfect example of why we felt the need to create our 'sustainable' Rascalism in the first instance. Despite practising organic farming techniques for over 15 years, Churchview are still yet to receive their certification. As well as reducing the use of sulphites in their winemaking (the primary requirement in organics), which is highly beneficial for the surrounding ecosystem, Churchview are another of our wonderful wineries that go the extra mile in the interest of the entire planet.

[Click here to read our interview with Churchview](#)

PATRITTI





McClaren Vale & Blewitt Springs

Product name

- Patritti Bubbly Pink Moscato
- BSE McLaren Vale Sparkling Shiraz
- BSE Riesling
- Merchant Series Chardonnay
- Merchant Shiraz
- BSE McLaren Vale Shiraz

Case

- 12 
- 6 
- 12
- 12
- 12
- 12

In 1925 Giovanni Patritti set sail for the US to find his beloved sister. Perhaps she wasn't so keen on him however, as he somehow washed up in Adelaide, Australia! Giovanni didn't let that get him down though. Without a word of English he made his money selling ice cream, and used his profits and work ethic to gain land for his true passion; winemaking. Since then, his son and grandchildren continue to run the company from treasury to tank to terroir. They boast their loyalty to old school heritage, yet their bold and innovative selection represents all that is magical about new world wine.

[Click here to read our blog post on Patritti](#)

Click on a product name to view its online tech sheet.

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PIG IN THE HOUSE



**New South
Wales**

Product name

Case

- Pig in the House Chardonnay
- David O'Dea "Eye Chart" Preservative-free Shiraz
- Pig in the House Shiraz

- 6    
- 6    
- 6    

With a strong dedication to recycling, solar energy, waste management and future planning, Pig in the House are widely known as one of New South Wales' most acclaimed organic and sustainable wineries. Their name, and respectively cute labels, come from the origin of the winery as an old farm for free range pigs. Nowadays, owners Jason and Rebecca say they still have three little pigs living there with them – turns out they're talking about their kids.

Click here to read our interview with Pig in the House



*"Biodynamics is a personal choice for us and not a marketing tool. Nothing annoys an organic biodynamic farmer more than someone claiming this as a marketing edge and producing sub-standard wines. In its worst form I have seen winemakers make this claim without being organic which sh*ts me to tears!*

We practise biodynamics in our organic vineyards -when I say "we" it is mainly my wife Rebecca who ensures this is practiced, with timing of applications.

It is our job to guide what is happening, not to wrestle with the natural environment.

To understand biodynamic farming is to understand your environment and the impact you have on it. Being a 'guardian' of this land for the remainder of my living days is a huge responsibility.

When we are no longer roaming these lands, what do we want to leave behind?"

Jason O'Dea, Pig in the House

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Austria



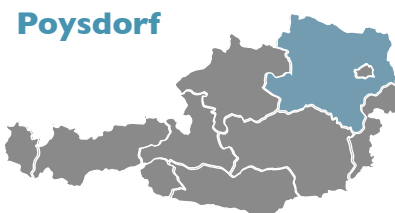
HIRTL

Product name

Case

- Grüner Veltliner Classic
- Weissburgunder Exklusiv

6 
6 



Since acquiring their vineyard in 2001, the power couple that is Martin and Andrea Hirtl has gone from strength to strength in every aspect of their operation, becoming a certified 'Weinertel leading estate' since 2012. While Martin is out checking his vines and tanks, as well as constantly experimenting with a special reserve of grapes, Andrea is the mastermind behind their marketing and outstanding customer service. All of this is passed down to their two sons. The dynamic duo produce remarkably clean and elegant wines in fittingly tasteful bottles.

SCHLUMBERGER

Product name

Case

- Blanc De Noirs Brut Reserve
- Grüner Veltliner

6 
6 



In 1816, Robert Schlumberger found himself in Reims, Champagne, where he rose to Chef de Cave at the famous Ruinart Père et Fils. Following the love of his life to Austria, he leased his own vineyards. The winery gained huge acclaim in 1862 when his wines were served to our very own Queen Victoria! His wines subsequently became the sparkling tipple of royalty. Today the traditional method is still maintained, for a very elegant alternative to Champagne.

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Canada



HENRY OF PELHAM



Niagara Peninsula

Product name

Case

● Chardonnay	12 ●
● Riesling	12 ●
● White House Co. Pinot Grigio Riesling	12 ●
● Baco Noir	12 ●
● Old Vines Baco Noir	12 ●
● Red House Co. Baco Noir Cabernet Sauvignon	12 ●
● Vidal Ice Wine	12 ●

In the late 18th century, the now great, great, great grandpa Nicholas Smith was awarded the deed for some land for his services in the American Revolution. His son, Henry went on to open a tavern and an inn, the deed for which he signed as 'Henry of Pelham' after the British prime minister, and the name stuck. He soon planted some of Canada's first vineyards on this ideal landscape. The undulating hills and valleys of the Short Hills, in the Niagara Peninsula, create excellent drainage, sun exposure and significant climate changes are ideal for intensively rich grape flavour. Now, the primary goal is fully organic process in their winemaking.

Click here to read our interview with Henry of Pelham



"Canada tends to be known for ice wines but they also do great dry wines. We're taking Henry of Pelham's Chardonnay, Riesling, Pinot Gris and a really good red called a Baco Noir."

Tony Stones, Wine Rascal CEO describes the wines from this hybrid of the Folle Blanche and Vitis Riparia grapes as being characterised by deep black and red fruits and aromatic spices.

"I had never really tasted anything quite like it when I first tried it," he said.

"The comments we are getting back about it have really vindicated our choice."

Climatic and economic factors here in Europe will also make wines from Canada and other lesser known winemaking regions more attractive, continued Stones.

"The exchange rate against the Euro is still pretty poor, so it makes it commercially more attractive to be sourcing from Canada or places like New Zealand," he said.

"Then you have the poor harvests in Europe making people look at other origins such as Hungary and lesser known parts of the US like Washington State, Oregon and New York.

"Canadian wines are definitely getting more traction. Of course, there will always be the French and Italians but I think this is going to grow considerably.

"Restaurants are looking for wines they can sell by the glass that are commercially viable and also offer people things that they have never tried before."

Our Palate Rascal in Harpers.

Click on a product name to view its online tech sheet.

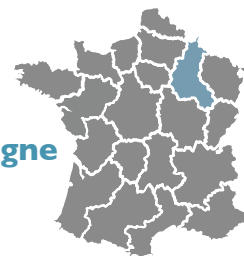
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France



A. BERGERE

Champagne



Product name

Case

<input type="radio"/> Blanc de Blancs Grand Cru	6	
<input type="radio"/> Brut Nature	6	
<input type="radio"/> Cuvée Selection	6	
<input type="radio"/> Cuvée Tentation (Gift with 2 flutes)	6	
<input type="radio"/> Cuvée 38-40	6	
<input type="radio"/> Le Clos	6	
<input type="radio"/> Vintage Magnum 2002	1	
<input type="radio"/> Cuvée Rosé	6	

This glamorous, family-run champagne house sits on one of the richest streets in the world, the Avenue de Champagne in Épernay. André and Brigitte, together with their children Annaëlle and Adrien, produce perfectly clean and light champagnes favouring Chardonnay grapes from Grand Cru villages on the Côte de Blancs, including world renowned Avize. While father and son are generally found out among the vines, mother and daughter concentrate on nurturing the brand. The Bergère family produce chardonnay dominant champagnes.

CHARLES ELLNER

Champagne



Product name

Case

<input type="radio"/> Blanc de Blancs Brut	6	
<input type="radio"/> Brut Intégral	6	
<input type="radio"/> Grandé Réserve Brut	6	
<input type="radio"/> Magnum Réserve	3	
<input type="radio"/> Premier Cru	6	
<input type="radio"/> Seduction Vintage 2006	6	
<input type="radio"/> Rosé Brut	6	

Forget the Banks' of Bel Air or the Cohens of Orange County, The Ellners of Epernay are the ultimate glam fam of the wine world. Every evening they sit and enjoy a glass of their bold, rich champagne. Each in their range is rich in Chardonnay and well-aged for a striking complexity that matches the enigmatic woman that poses so proudly on every label.

Click on a product name to view its online tech sheet.

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FORGET BRIMONT

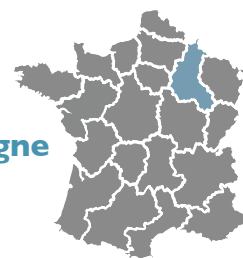
Product name

- Charmant Brut Premier Cru
- Charmant Rosé Premier Cru

Case

- 6 
- 6 

Champagne







Michel Forget is the 6th generation winemaker in his family and all the skill and experience that has been passed in that time certainly shows in his champagnes. The winery, Forget Brimont is based in the Premier Cru village of Ludes. Mr Forget oversees all aspects of care in the vineyard and is heavily involved in the winemaking. He has won many, many awards for his champagnes. Michel creates our house champagne 'Charmant' Brut and Rosé.

FORGET CHEMIN

Product name

- Carte Blanche
- Marie Forget
- Special Club 2009
- Carte Rosé Premier Cru

Case

- 6 
- 6 
- 6 
- 6 

Champagne



Thierry loves being in the vines, enjoying what nature has to offer... when the weather is good. During inclement conditions he can be found in a pair of wellies, in the tank room, indulging in his second passion; wine-making. It wouldn't be difficult to believe that champagne flows through Thierry's veins. He has grown up in the midst of vines and a winery, smelled and tasted and discussed champagne from an early age and passed all his wine-making exams with flying colours. He has developed a reputation as an excellent champagne producer and has won many awards. Thierry produces only 95,000 bottles of champagne a year, a mere 5% of which is exported. His vintage champagne carries the 'Special Club' badge, meaning it is deemed to be amongst the best examples the region has to offer.

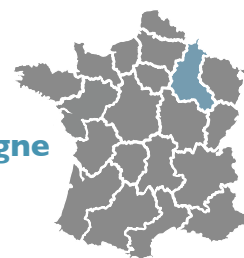
[Click here to read our blog post about Forget Chemin](#)

Click on a product name to view its online tech sheet.

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G. TRIBAUT

Champagne



Product name

Case

- ☐ Blanc de Blancs Reserve
- ☐ Blanc de Noirs
- ☐ Brut Cuvée de Réserve
- ☐ Millésime Vintage 2010
- ☐ Rosé de Réserve

6
6
6
6
6

The G in 'G. Tribaut' stands for Ghislain, who first started the Tribaut house. He is now 'retired' although he keeps a close eye on his daughter, Valerie and her brother who are now responsible for crafting the champagne. G. Tribaut is in the Premier Cru village of Hautvillers (where Dom Perignon lived in the Abbey).

LA MAISON PENET

Champagne



Product name

Case

- ☐ Alexandre Penet Extra Brut
- ☐ Extra Brut Cuvée
- ☐ Cuvée Diane Claire Brut Nature Grand Cru
- ☐ Penet-Chardonnet Grand Cru Grande Réserve Brut Nature
- ☐ Single Vineyard Lieu-Dit "Les Fervins"
- ☐ Terroir Escence Extra Brut Grand Cru

6 
6 
6 
6 
6 
6 

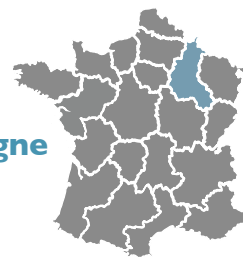
In the 'Montagne de Reims' area of Champagne, lives Alexandre Penet, a skilled winemaker who is very much in demand! His signature Champagnes, notably the Penet Chardonnet range among the ultra premium, with a minimum of 5 years ageing and no malolactic fermentation, are finely moussed with real depth and complexity. That's not all he's up to either – You can check out his spooky Crémants on page 20.

Click on a product name to view its online tech sheet.

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THIERRY TRIOLET

Champagne



Product name

Case

- Brut Carte Noire - 1/2 Bottles
- Brut Carte Noire
- Cuvée de Réserve
- Rosé

- 12 ○
- 6 ○
- 6 ○
- 6 ○

Thierry Triolet has a passion for growing grapes, making champagne and playing golf. He occasionally uses his eleven hectares of vines as a driving range when he's too busy to visit a golf course! Triolet's small family house is in the village of Bethon in the south of the Champagne region. Thierry's production is small and beautiful; he makes a mere 40,000 bottles of champagne a year. The quality of chardonnay grapes in his village is excellent and highly sought after. He sells some of his grapes to Krug and Billecart Salmon, but keeps the best for himself.

DOMAINE LA CROIX SAINT-JACQUES

Burgundy



Product name

Case

- Crémant de Bourgogne
- Bourgogne Chardonnay
- Bourgogne Rosé
- Bourgogne Pinot Noir

- 6 ○
- 6
- 6
- 6

Based in the Burgundian town of Joigny, 40 km north of Chablis, with a history of more than a millennium, the vineyard area totalled 540 hectares in the Middle Ages. Destroyed completely by phylloxera, the vineyards of Joigny were reborn in 1982 thanks to Michel Lorain with the help of Claude Bourguignon, a soil specialist. Together, they studied the specific terroir of Joigny and managed to restore its credentials. The wines made here reflect a true taste of the terroir, showcasing flint, minerality and fruity complexity.

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FRANÇOIS MILLET

Product name

- Sancerre
- Sancerre Rosé

Case

- 6 
- 6 

Sancerre





Currently run by the fifth generation of wine makers, their story started way back in 1850, in a pretty little village of Bué... Bernard and Pierre had already noticed the existence of noble soils and they set to work planting Sauvignon and Pinot Noir. These soils and grape varieties have been recognized as an appellation (AOC), since 1936. As they both had fine palates, they always strived to improve the quality of their wines and were the first to follow the technological innovations of the last century. Thankfully, this patience, skill and common sense has been passed down from generation to generation so that we can continue to enjoy their stunning, unforgettable wines.

CHÂTEAU BEAUBOIS

Product name

- Expression White
- Les Duos De Beaubois White
- Les Duos De Beaubois Rosé
- Expression Red
- Les Duos De Beaubois Red

Case

- 6 
- 6 
- 6 
- 6 
- 6 

Rhone



Small parcels from small vineyards, located 15 miles from the Mediterranean Sea, the terroir is heavily dominated by clay and limestone that are key to the Southern French style of wine. Surrounded by the ponds of Petite Camargue, Beaubois also enjoys a unique climate of particularly cool nights and hot, dry days. With so much to shout about their vineyards (each of which they have named like their children), it is no surprise that they maintain the highest level of biological care over them, holding the 'Agriculture Biologique' Qualification since 2004.

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CHÂTEAU CROIX DES PINS

Rhone



Product name

Case

- Ventoux Bio Blanc - Les Trois Villages
- Gigondas Les Dessous des Dentelles
- La Tête à l'Envers (Boxed)
- Ventoux Bio Rouge - Les Trois Villages

- 6
- 6
- 1
- 6

340 metres above sea level high, nestled under the Col du Cayron and bathed in the Southern French sunshine sits a charming and authentic estate, dating back to the 16th Century (but recently renovated). Much like us, this small team have been around a while, but haven't stopped innovating for a second! One of the first vineyards to obtain the certification in 1998, they produce Ventoux red, rosé and white, but also prestigious wines of the Rhone Valley: Gigondas and Beaufort de Venise.

CAVE D'ALIGNAN DU VENT NEFFIES

Languedoc
Rousillon



Product name

Case

- Cante Merle Blanc
- Cante Merle Rose
- Cante Merle Rouge

- 6
- 6
- 6

Located in the historic heart of the world's biggest wine-producing region, the Cave d'Alignan du Vent brings together tradition and modernity, not only by the diversity of its terroirs and grape varieties but also by its methods of plot selection and winemaking. The terroir of Alignan du Vent benefits from a Mediterranean climate with strong, dry winds from the North which protect the vineyard, and an exposure which allows for a slow maturation of the grapes.

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DOMAINE DELMAS

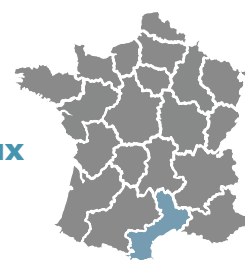
Product name

- Cuvée Passion Brut Organic AOC Crémant de Limoux
- AOC Limoux

Case

- 6  
- 6  

Limoux



Founded in 1920, Domaine Delmas is a family owned vineyard managed by Bernard Delmas, his wife Marlène and his son, Baptiste. A pioneer in organic vine growing, Bernard was instrumental in the creation of the organic Label for French wines. Today he focuses on the terroir; the richness and biodiversity of his vineyard that he highlights in every wine. They produce authentic and elegant wines. Thanks to the versatility of the range, there is always a perfect partner for any dish.

SEIGNEURIE DE PEYRAT

Product name

- Viognier
- Prestige Rosé
- Prestige Rosé Magnum
- Grenache

Case

- 6 
- 6 
- 3 
- 6 

Pézenas



The Peyrat family arrived in Pézenas. In 1645, King Louis XIV and Cardinal Mazarin holidayed there. For several centuries, the estate belonged to various families who made it prosper. In 1980 a complete overhaul of the vineyard began and continues today with the 5th generation. In the heart of this exceptional terroir, their dedication will always be to nature, but they're always keen to innovate too!

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DOMAINE ST.ANDRE DE FIGUIÈRE

Provence



Product name

Case

○ Atmosphere (Méthode Traditionnelle Extra-Brut)

6



● Confidentielle

6



● Premiere de Figuiere

6



Click here to read our blog post about Figuière

Between Toulon and Saint-Tropez, the Figuière winery is ideally located between the Mediterranean Sea and the Massif des Maures, overlooking the Golden Islands. Surrounded by pine forests, cork oaks, arbutus and eucalyptus, Figuière do not take their slice of Provence paradise for granted, upholding the highest order of organic winemaking. Magali, Delphine and François have succeeded their father Alain at the head of the estate and proudly perpetuate his pioneering

"The environment is a big worry for the world at the moment, anything we can do to encourage others is in itself a plus.

We believe that people are growing more and more conscious about their health and the environment. They also, therefore, take a large interest in the products they use, where they are coming from, and how they are made.

Since January 2018, we have seen a 900% increase in sales for sustainably produced wine."

James Nathan, Pull The Cork.



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Georgia



TBILVINO

Khaketi



Product name	Case
--------------	------

● Iveriuli - Rkatsiteli White Dry	6
● Iveriuli - Saperavi Red Dry	6

[Click here to read our blog post about Tbilvino](#)

Tbilvino started out as a huge factory in 1962, a bastion of winemaking for the USSR, apparently responsible for every 9 in 10 bottles across the united countries. As the Iron Curtain fell in the early 90s, Tbilvino gained their independence and their own vineyards, breezing into the Western market as they concentrated and perfected their grape and wine production. Their pride of the Georgian traditions has driven their success, consistently winning awards from bodies such as the IWSC. Tbilvino believe it is their duty to represent "the image of a country with thousands of years of winemaking tradition". What better way to do so than by using traditional Georgian grapes like Saperavi and Rkatsiteli.



"In line with increasing interest from abroad, the number of registered wineries in the country has grown a staggering amount from 150 five years ago to 600 today – also spurred on by domestic consumers – and the country boasts more than 525 indigenous grape varieties.

"The investment in tourism, infrastructure and culture has been significant and the Georgian wine industry has an amazing pace of change and optimism," says Sarah Abbott MW, who heads up the campaign for Georgian Wines UK on behalf of the National Wine Agency of Georgia.

There has been lots of investment into Georgia from the UK, US and Germany, she adds. In addition, she points to the government's "rock solid" support for the wine sector and not just from a financial point of view."

Lisa Riley, Harpers.

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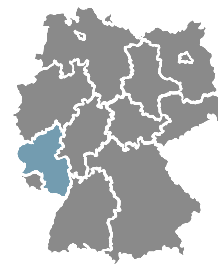
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Germany



WINTERLING

Pfalz



Product name

Case

- Riesling Brut Sekt B.A. Pfalz
- Pinot Rose Brut Crémant Pfalz
- Riesling Trocken 'Eastside'

- 6   
- 6   
- 6   

With as much skill and elegance as any champagne dynasty, the Winterling family favour graft over glamour, demonstrating good old German efficiency through every arm of their family, in every aspect of their business. Anne Winterling looks after the accounts and private clients, her daughter Susanne looks after marketing, distribution, restaurants and business accounts while father Martin and their son Sebastien are the winemakers. Following their first foray in to the wine industry in 1982, they finally made wines from their own vineyards in 1999. They specialise in Crémant wines - which means the grapes are always picked by hand.



“Since 2016 the number of adults going vegan has increased by over 500%, with an estimated 3.5 million adults in the UK now choosing to avoid eating meat, fish, and animal by-products altogether. The number of so called “flexible vegans” has grown too, with around 20% of under 35s at some point experimenting with a fully Vegan diet.

It’s only natural that Veganism’s rise has led to a far wider availability of purely plant-based foods, with a wide variety of supermarkets, independents and high street outlets now offering vegan options to consumers. It’s estimated that around 52% of restaurants offer at least one vegan option, with this number set to grow over the coming years.”

McCain Casual Dining Report, 2018.

Click on a product name to view its online tech sheet.

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Greece



DOMAINE SKOURAS

Product name

Case

● Cuvee Prestige

6 

● Cuvee Prestige

6 

Peleponnese



After learning the art of winemaking in 1980s Dijon and working at several wineries around Greece, George Skouras has now achieved real notoriety alongside his very own winery. President of the Greek Winemakers Association and very much credited as the leader of the Greek wine renaissance, Skouras follows the philosophy of the super-tuscans', with fruit-forward wines that have now become iconic of Greek wine. His son has just finished his oenology degree in France and has now joined the family business.

KARAVITAKIS WINERY

Product name

Case

● Klima

6 

Crete



A formidable father and son team. Manolis earned his wine stripes in Italy before returning to his beloved Crete and working several years at a large cooperative, where he rose to head winemaker and director. With the help of his more business-minded son, Nikos, Manolis has now opened his own winery in a beautiful chunk of North-West Crete, where he can focus solely on his true love of viticulture, among not only grapes but olive groves too.

Click on a product name to view its online tech sheet.

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KAMARA WINERY



Melissochori

Product name

Case

-  Pet Nat Rosé Sparkling
-  Stalisma Dry White
-  Stalisma Semi Dry Rosé
-  Nimbus Russus

- 6    
- 6    
- 6    
- 6    

Founding the winery in 2009, everything about the Kamara family screams of their good nature. Whether it's their cheerful team effort in the vineyard, their dedication to the environment and its wildlife, or their drive to restore the reputation of Greek winemaking from ancient times, we're sure you'll find something to like! Let's not forget about their wine either. A substantial variety of organic, natural and absolutely delicious bottles, with the Nimbus natural range decorated by the paintings of Dimitrios' daughter.

[Click here to read our interview with Kamara](#)



"For generations, the majority of farmers and agronomists thought of nature as flawed, as something that really needed his intervention. So, in order to undo the negative results of those bad practices which have been going on for so many generations, hard work needs to be done. We have the vineyard checked every 2 days for diseases; most of the work in the vineyard is done manually, so that we do not bother the wildlife as much as we can.

Regarding the vinification, we could not say that the work is easier or harder. What we can certainly say is that work is more risky. We throw away the grapes that are not 100% healthy and good and as a consequence the production is much less than in a conventional vineyard. In the winery, the work continues with controlling the wines or the fermenting every day. We taste the wines in order to see if there is any fault, we control the temperatures of the tanks, we check the wines in our laboratory-analysis of volatile acidity, analysis of biomass (to see the population of the yeasts) etc".

What would you say to those in the UK who are sceptical about Natural Wine?

"Taste it first and you will understand what the nature can give you, if you let her just do her work!"

Dimitrios Kioutsoukis, Kamara Estate

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Hungary



GIZELLA PINCE TOKAJ

Tokaj



Product name

Case

- Barát Hárslevelu
- Bomboly Furmint
- Deak Furmint
- Furmint
- Medve Furmint
- Szil-volgy Furmint Hárslevelu
- ✦ Szamorodni

- 6
- 6
- 6
- 6
- 6
- 6
- 6

Built on the soil of volcanoes that lived thousands of years ago, in perhaps the most remarkable region in Eastern Europe, sits Gizella in Tokaj, Hungary. With Hungarian wines on the up in recent years, no one sums up the excitement of the country more than László Szilágyi and his winemaking family. With their small parcels enjoying so much popularity in the trade and press recently, you can't hang around with these wines!

Click here to read our interview with Gizella



The scores for Gizella's Furmint Range, Jancis Robinson

Click on a product name to view its online tech sheet.

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Italy



LA FARRA



Treviso

Product name	Case
○ DOC Treviso Prosecco Brut	6
○ DOCG Valdobbiadene Superiore Prosecco Brut	6
○ DOCG Valdobbiadene Superiore Prosecco Brut Magnum	1
○ DOCG Valdobbiadene Prosecco Superiore Extra Dry Magnum	1
○ DOCG Valdobbiadene Prosecco Uber Dry Superiore	6
○ DOC Treviso Sparkling Rosé	6

A vineyard in the heart of the Superior Prosecco DOCG area between Conegliano and Valdobbiadene that is particularly prestigious location for cultivating grapes. La Farra is owned by the Nardi family and today there are three siblings in charge -Guido, Innocente and their sister Adamaria. La Farra achieve the best of both worlds, combining the typically floral fragrances of grapes from vines near Valdobbiadene with the fuller, fruitier flavours characteristic of grapes from Conegliano.

VIGNAROSA



Treviso

Product name	Case
○ DOC Treviso Prosecco Brut "Park"	6
○ DOC Treviso Prosecco Frizzante '40'	6

The Vignarosa estate dates back to the 18th Century, but its 'quality not quantity' philosophy began in the 1970s. The estate applies the old traditions of oenology, where the grapes are rigorously picked by hand and carried to the cellar for the fermentation process, alongside the introduction of progressive new technologies and innovation. The estate is situated in Colle Umberto in Treviso; an area renowned for its Prosecco production.

Click on a product name to view its online tech sheet.

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AZIENDA AGRICOLA BERTOLDI

Veneto



Product name	Case
--------------	------

● Soave Classico DOC	6
● Valpolicella Classico DOC	6
● Valpolicella Ripasso Classico Superiore DOC	6

In the 30s Emilio founded the Bertoldi Winery and passed the passion of winemaking to his sons Luigi and Giuseppe, who, in turn, have continued the tradition from generation to generation.

The 30 hectares of vineyards are grown in harmony with nature, managed with different types of farming; rows and Verona style pergola, depending on microclimates and types of grapes. Their careful processing and in-depth experience in wine making result in delicious wines.

BOSCO VITICULTORI

Treviso



Product name	Case
--------------	------

○ Blanc de Blancs	6
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Bosco Viticultori is located in Salgareda, in the heart of Eastern Veneto, a region backed by a great history and important cities like Venice, Verona and Treviso, from where the culture of Prosecco originates. Thanks to its traditional knowledge and modern technological equipment, Bosco Viticultori offers wine that is in many ways typical of this territory: clear, assertive, intense in scent; delicate and pure in taste.

Click on a product name to view its online tech sheet.

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CANTINA CASTEL NUOVO

Product name

Case

● 1958 Pinot Grigio Veneto IGT

6

Treviso



In the unique microclimate of Lake Garda, among the olive trees and agave, sit the vineyards of Cantina Castel Nuovo. Spread across several DOCG areas, Castel Nuovo uphold sustainable practice in every vineyard, supporting wildlife and its self-sustainability not just among the vines but in the surrounding groves, wetlands and refuge areas too.

CARMINUCCI

Product name

Case

● Belato Offida Pecorino DOCG

6



● ViaBore Falerio DOC Trebbiano, Passerina & Pecorino

12



● ViaBore Rosso Piceno DOC, Montepulciano & Sangiovese

12



Le Marche



Founded on the strong principles of Giovanni Carminucci in 1928, the family winery is now overseen by his son, Piero.

With a deep understanding of their terroir; 45 hectares of vineyards, sitting 250m above sea level and 1km from the sea, Carminucci use organic cultivation methods to get the very best out of their wines. The high-density of stumps per hectare and the thinning of the grapes in the vineyards testify their wish to produce quality together with low but selected yields.

Click on a product name to view its online tech sheet.

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New Zealand






GARDO & MORRIS





Malborough



Product name

Case

-  Marlborough Sparkling Sauvignon Blanc
-  Organic Marlborough Sauvignon Blanc
-  Marlborough Pinot Noir

- 6 
- 12  
- 12 

The aim of the Gardo & Morris New Zealand winery is to create exceptional single vineyard wines from New Zealand's finest wine growing regions. These wines are made to complement food and reflect flavours of the vineyard site and grape variety. By working with small vineyard areas they are able to pick the very best fruit and with gentle treatment in the winery turn this into unique hand-crafted wines. Ben Morris studied his Master of Applied Science (Oenology) degree at Lincoln University in New Zealand where he specialised in research on producing organic wines without the addition of preservatives. "Creating our wines with minimal vineyard sprays and additives is very important to us as it helps us produce pure clean wines and has the added benefit of sustaining a healthy environment."



"As the UK restaurant scene becomes increasingly savage, with the number of casualties rising by the day, the success of New Zealand wine in the on-trade is offering a much-needed glimmer of hope to restaurateurs. Boasting the highest average bottle price in the sector, ahead of all its major competitors, year-on-year value sales of New Zealand wine in the on-trade are up by a healthy 15.5%, while volume sales are up by 9.7%, making the country one of only a few in positive growth in the UK on-trade at the moment"

Lucy Shaw, Drinks Business

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Portugal



CASAL VENTOZELA

Product name

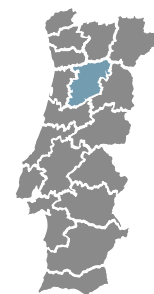
Case

● Vento'z Loureiro Vinho Verde

6



Vinho
Verde



The 25 hectares of vineyards belonging to Casal de Ventozela are scattered throughout several farms and plots of land with rather diverse geographical and climatic geological characteristics. Each varietal wine produced has a personality of its own.

QUINTA NOVA

Product name

Case

● Pomares

6



Douro
Valley

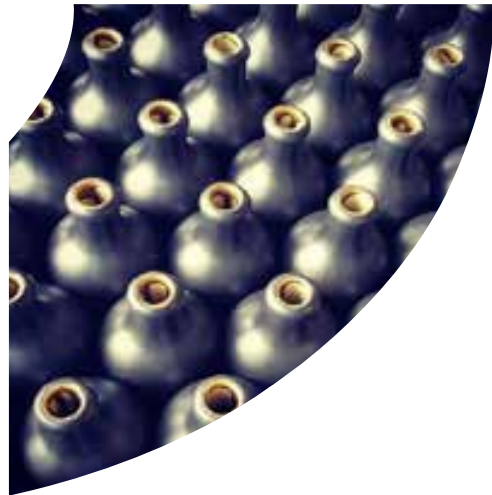


The Quinta Nova estate used to be part of the old Burmester port vineyards, and has over 250 years of winemaking under its belt. These days the Amorim family own QN and are producing wines in a sophisticated style, as well as putting a modern twist on their fortified wines. QN is also a luxury hotel, which overlooks the picturesque Douro Valley.

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Scotland






AELDER






Dunbar



Product name

Case

-  [Aelder Elixir 50cl](#)
-  [Aelder Elixir 20cl](#)
-  [Aelder Elixir 5cl](#)

- 6  
- 20  
- 24  

Elevating many of Scotland's forgotten ingredients, Aelder Elixir is a multi-award winning, elderberry liqueur that is distinctive and versatile. Handcrafted in small batches, elderberries are infused with wild Scottish herbs and botanicals, before blending with a young whisky and a touch of spice. Rich, dark with a beautiful warming finish, Aelder is complex enough to be enjoyed neat, drizzled on a pudding, or (our personal recommendation) dashed into one of our many fine sparkling wines.

Click on a product name to view its online tech sheet.

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Slovenia






MATIC WINES

Štajerska



Product name

Case

-  Pet Nat Sipon
-  A love Story in Three Acts Sauvignon
-  A love Story in Three Acts Sipon

- 6   
- 6   
- 6   

Among lakes and sandy soils left behind by prehistoric seas sits the century-and-a-half old wine cellar restored by Matija Žerjav, AKA Matic. Having generations of winemaking knowledge passed down to him, Matic decided to delve deeper, into the more challenging yet more rewarding world of natural wine. During his process, every step is taken to ensure that the wines are made purely and sustainably, with wild yeast fermentation and minimal sulphite usage. Although organic methods are fully applied, they have yet to receive their certification.

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South Africa



CAPE DREAMS

Robertson
Valley



Product name

Case

● Chenin Blanc	6	🍷
● Sauvignon Blanc	6	🍷
● Cabernet Sauvignon	6	🍷
● Merlot	6	🍷
● Pinotage	6	🍷

[Click here to read our 'Women in Wine' blog post featuring Cape Dreams](#)

The Cape Dreams ethos is one that screams of a beautiful humanitarian optimism buoyed by their love of their country; 'The Rainbow Nation', and its historical fight for freedom. Their objective, or dream, is to grow into a brand synonymous with wines of superb quality, offering an enhanced palate experience at highly competitive prices. "Like the Rainbow, Cape Dreams is for the world to share whilst making your own dreams come true."



"About 10 years ago I developed and launched our Cape Dreams range of wines. I have made it my personal mission to make Cape Dreams a leading example of true transformation. It was incredibly challenging especially as a woman but I was prepared for this and worked very hard to make Cape Dreams successful. Having successfully established a global footprint covering 20 countries over the past years."

Bunty Khan, Cape Dreams

Click on a product name to view its online tech sheet.






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Spain



I + I = 3

Product name

-  Cygnus Organic Brut
-  Especial Pinot Noir Brut Nature
-  Anais Xarel·lo
-  Anais Rosé
-  Anais Tempranillo/Syrah



Case

- 6   
- 6   
- 6   
- 6   
- 6   

[Click here to read our blog about I+I=3](#)

CASTELL D'OR

Product name

-  Masia Bou Brut
-  Masia Bou Rosé

Case

- 6  
- 6  

Penedés



Founded by two brothers-in-law (both called Josep) that, are stronger than the sum of their parts when making wine together. Not only is their selection deliciously well balanced and refreshing, it also offers vegan, organic, low sulphur and low sugar wines. That's got to be a record! Housed in beautiful bright bottles with Gaudi-like design, their cavas in particular will bring even the most reluctant drinker around to the Catalan fizz.

Penedés



A Spanish cooperative bringing together nine skilled wine makers producing award winning still wines, sparkling wines and olive oil. Based in Catalonia - North Eastern Spain (near Barcelona.) Thanks to the joint work of the cooperatives members they enjoy up-to-date facilities both in the vineyard and in the cellars.

Click on a product name to view its online tech sheet.

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RAMÍREZ DE LA PISCINA

Product name

Case

- White Rioja
- Reserva Rioja

- 12 
- 12 

La Rioja



Sharing its name with the famous church that sits in the middle of La Rioja, Ramirez de la Piscina is a family winery that started in 1945. Passed down the generations and continuously developing its brand, Ramirez de la Piscina's hand-harvested, sustainably-made Rioja is now enjoyed in countries all around the world.

VINA MORAIMA

Product name

Case

- Aba De Trasumia Albariño
- Moraima Albariño

- 12 
- 6 

Rias Baxas



Viña Moraima is a small wine cooperative that was established in 2006 in the council of Barro (Pontevedra), which from the very beginning of its activity was registered under the "Rias Baixas" designation of origin. The distinctive aspect of Viña Moraima is that it is composed of wine producers, some of them based on century-old family traditions, who decided to get together to produce wine with the distinct character of the vineyards on the Salnés Valley slopes. Building on an agricultural system of integrated production, the cooperative has primarily invested in providing state of the art technical equipment for the winery in order to get the most out of the grapes' quality. As a result, they obtain single varietal wines of 100% Albariño in which one can appreciate their own character.

Click on a product name to view its online tech sheet.

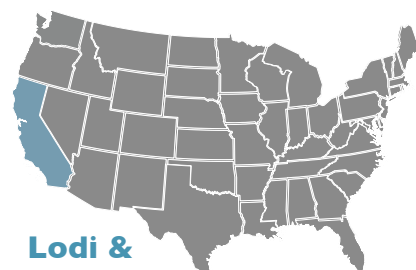
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United States



EAGLE ROCK






Product name	Case
● 11th Hour Chardonnay	12
● 11th Hour White Zinfandel	12
● 11th Hour Cabernet Sauvignon	12
● 11th Hour Pinot Noir	12
● 11th Hour Zinfandel	12
● Swirl Old Vine Zinfandel	12

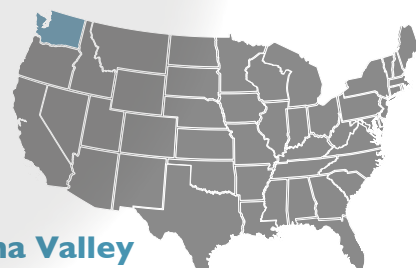


Lodi & Sacramento

Eagle Rock is home to a selection of handcrafted, small production wineries in sweet Californ-I-A. Their 11th hour range of punchy, food-ready wines are so named due to their harvesting, fermentation and barrel ageing all being pushed to the very last minute to ensure maximum aroma and complexity in every bottle.

SAVAGE GRACE

Product name	Case
● Oak Ridge Gewurztraminer	12 
● Underwood Mountain Riesling	12 
● Copeland Cabernet Franc	12  
● Cot Dineen	12  
● Red Willow Syrah	12  



Yakima Valley

Named, not just after its husband and wife owners, Michael and Grace Savage, but also to represent the struggle of the grape as it grows (savage) before it can produce a wine that is delicate, balanced, approachable yet expressive (grace). We think it makes them sound like real Hollywood box office clobber too, so don't miss out on this American beauty.

Click on a product name to view its online tech sheet.

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TWO MOUNTAIN



Rattlesnake Hills

Product name

Case

● Hidden Horse Red Blend

12  

[Click here to read our blog post about Washington State](#)

With 5 generations of farming and a love of land in their blood, after developing their knowledge of wine in Europe and greater Washington, the Rawn brothers bought the very same land that they were raised on in 2006. That land is in the highly prospering and alluringly-named 'Rattlesnake Hills' region of Washington State.



This relatively young industry is on a quest to deliver amazing wines and this reflected in the best they have to offer; elegant, restrained and fruit driven with velvety tannins. Washington State has grown from under 300 wineries in 2003 to just under a 1,000 today.

The growers and wine-makers, without exception, were enthusiastic, dynamic and thrilled to be part of this wonderful wine producing state." 45% of the wines coming out of Washington have received a score of 90+ points from Wine Spectator, topping France, Spain, Italy and California. Despite this, these same wines are between 33-50% cheaper than all of the latter regions!

Click on a product name to view its online tech sheet.

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Terms and Conditions of Sale

INTERPRETATION

1.1 In These Terms-

"Buyer" means the person firm or company who accepts the Seller's quotation for the sale of Goods or whose order for goods is accepted by the Seller.

"Goods" means the goods which the Seller is to supply in accordance with these Terms.

"Seller" means Champagne Warehouse Ltd trading as The Wine Rascals.

"Terms" means the standard terms of sale set out in this document to which all Contracts shall be subject and (unless the context otherwise requires) includes any special terms and conditions agreed in Writing between the Buyer and the Seller.

"Contract" means the contract for the sale and the purchase of the Goods.

"Writing" includes facsimile transmissions and comparable means of communication and electronic mail.

THE CONTRACT

2.1 Quotations are invitations to treat only.

2.2 All orders are accepted by the Seller only under these Terms which may not be altered except with the written agreement of a Company Director of the Seller. Any contrary or additional terms unless so agreed are excluded.

2.3 Orders are accepted subject to availability of Goods at the time of delivery. Substitutions for out of stock items will only be made with the Buyer's confirmation.

2.4 Orders which have been accepted by the Seller may be cancelled only with the written agreement of a Company Director of the Seller and on terms that the Buyer will indemnify the Seller against all losses damages costs and expenses incurred by the Seller as a result of that cancellation.

2.5 The Seller reserves the right:

2.5.1 to revise or change the style of labels and packaging at any time with suitable notification to the Buyer;

2.5.2 to make any changes in the specification of the Goods which are required to conform with any applicable health, safety or other statutory and/or E.U. requirements or where the Goods are to be supplied to the Seller's specification, which do not materially affect their quality or performance.

2.6 The Seller shall not be liable in respect of any misrepresentation made by the Seller its employees or agents to the Buyer as to the condition or quality of the Goods unless the representation is:

2.6.1 made or confirmed in writing by the Seller; and/or

2.6.2 fraudulent.

2.7 Without prejudice to Clause 2.6 of the Terms while the Seller takes every precaution in the preparation of its catalogues, price lists and other literature these documents are for the guidance of the Buyer only and statements therein in the absence of fraud on the part of the Seller shall not constitute representations by the Seller and the Seller shall not be bound by them. If the Buyer requires advice in relation to the Goods a specific request for written advice should be made.

2.8 Any typographical, clerical or other error or omission in any sales literature, price list, acceptance of offer, invoice or other document or information issued by the Seller shall be subject to correction without any liability on the part of the Seller.

PRICE

3.1 Quotations and prices are based on costs and excise duty prevailing at the time when they are given or agreed. The price of the Goods including excise duty shall be that ruling as at the date of the delivery. All prices quoted are exclusive of Value Added Tax which is payable at the rate ruling at the date of delivery unless zero rated or exempt from VAT.

3.2 Any discounts, deductions, allowances or rebates agreed are only available if all sums due from the Buyer to the Seller are paid by the due date.

3.3 Prices stated or quoted are applicable to the quantity, specification and delivery dates. If the order placed varies or delay is caused by the Buyer's instructions or lack of instructions the Seller shall be entitled to adjust the price.

3.4 The Buyer will reimburse the Seller the cost of all labelling, packaging and other materials purchased by the Seller for specific use with any private label product supplied.

PAYMENT

4.1 The Seller shall be entitled to invoice the Buyer for the price of Goods on or at any time after the Goods are delivered.

4.2 The Buyer shall pay the price of the Goods (less any discount to which the Buyer is entitled but without any other deduction) within 30 days of the invoice date. The time of payment of the price shall be of the essence of the Contract. Receipts for payment will be issued only upon request.

4.3 Credit is granted and may be reviewed at any time at the Seller's discretion. The Seller reserves the right to refuse to execute any order or Contract if the arrangements for payment or the Buyer's credit rating is not satisfactory to the Seller.

DELIVERY

5.1 Delivery shall occur when the Goods have been collected by the Buyer or have been delivered to the address agreed with the Seller.

5.2 Deliveries are free of charge for UK deliveries for all orders which exceed the minimum order threshold. The Company will inform the Customer of the Companies minimum order threshold on quotation for the Order. The Company shall be entitled to make an additional delivery charge to orders which fail to meet the minimum order threshold and / or are outside of the defined delivery scheduled for any given geography.

5.3 If the Buyer fails to take or make arrangements to accept delivery or collect the Goods or if the Seller is unable to deliver because of inadequate access or instructions delivery shall be deemed and the Seller may do any one or more of the following (without prejudice to any other right or remedy the Buyer may have):-

5.3.1 make additional charges for failed delivery;

5.3.2 store the Goods at the Buyer's risk and cost;

5.3.3 invoice the Buyer for the Goods;

5.3.4 terminate this Contract without liability on the Seller's part and/or recover from the Buyer all costs and losses incurred by the Seller;

5.4 Any dates quoted for delivery of the Goods are approximate only and the Seller shall not be liable for any delay in delivery of the Goods howsoever caused. Time for delivery shall not be of the essence unless previously agreed by the Seller in writing.

5.5 If the Seller fails to deliver the Goods for any reason other than any cause beyond the Seller's reasonable control, or the Buyer's fault, and the Seller is accordingly liable to the Buyer, the Seller's liability shall be limited to the excess (if any) of the cost of the Buyer (in the cheapest available market) of similar Goods to replace those not delivered over the price of the Goods.

5.6 The Seller reserves the right to make delivery by instalments and tender a separate invoice in respect of each instalment. Any claim which the Buyer may have in respect of one instalment shall not affect the Buyer's liability in respect of any other instalment.

5.7 The Buyer will indemnify the Seller in respect of all losses damages costs and expenses incurred as a result of delivery in accordance with the Buyer's instructions. This indemnity will be reduced in proportion to the extent that such losses damages costs or expenses are due to the Seller's negligence.

RETURNS

6.1

(a) Goods returned by the Buyer without the prior written consent or notification of to the Seller will not be accepted for credit. Any faulty products, for example corked/oxidised wines, should be notified to the Seller.

(b) The Seller reserves the right to refuse to credit the value of any returned Goods deemed by the Seller to be outside a reasonable period since purchase or where proof of original purchase is not available.

(c) The Seller will not accept goods for credit which are not of current saleable vintage or where goods are out of condition / damaged, or where the best before date is within the specified period for any product category.

(d) The Seller will only accept stock credit requests via Sale or Return where a pre-authorized agreement is in place, in line with points (b) & (c).

(e) The Seller will be entitled to make an additional charge if, in its sole discretion, it agrees to accept the return of Goods at the Buyer's request.

INSPECTION

7.1 The Buyer shall inspect the Goods at the place and time of loading if the Goods are collected and unloading if the Goods are delivered but nothing in these Terms shall require the Buyer to break packaging and/or unpack Goods.

7.2 Unless the Seller or the delivery driver is notified forthwith and written notice is received by the Seller within 2 working days of loading or unloading as the case may be of any claim apparent on reasonable inspection for loss or damage in transit, short delivery, failure to conform to the Contract the Goods will be deemed to have been delivered in accordance with the delivery documents and accepted by the Buyer and the Buyer shall not be entitled to and waives any right to reject the Goods.

7.3 The Seller's liability for loss or damage in transit, short delivery, failure to conform to the Contract or apparent on reasonable inspection is limited to supplying the Goods as ordered and the Seller shall not be liable for any damages whatsoever. The Buyer remains liable to pay the full invoice price of other Goods delivered in accordance with the Contract. Any other claim for damages is subject to Clause 10.

7.4 Upon confirmation of acceptance of the goods by way of a signed Proof of Delivery the Buyer waives any right to reject the Goods or pursue any claim related to short delivery or incorrect supply of goods.

TITLE AND RISK

8.1 Risk in the Goods shall pass to the Buyer when the Goods are delivered by the Seller or collected by the Buyer. If the Seller effects delivery by a carrier the risk in the Goods passes to the Buyer when the Seller delivers the Goods to the delivery address provided by the Buyer.

8.2 The title to the Goods shall remain with the Seller until the Seller has received in cash or cleared funds payment in full of the price of the Goods and any other sums outstanding between the Buyer and the Seller whether in respect of this Contract or otherwise.

8.3 Until title passes the Buyer:-

8.3.1 shall hold the Goods as the Seller's fiduciary agent and bailee;

8.3.2 shall keep the Goods stored separately from any other goods, protected and insured, and shall not interfere with any identification marks, labels, batch numbers or serial numbers on the Goods;

8.3.3 may sell the Goods as principal and not as the Seller's agent in the ordinary course of the Buyer's business subject to the following express conditions:

(a) that the entire proceeds of any sale or insurance proceeds received in respect of the Goods are held in trust for the Seller and not mixed with any other monies or paid into an overdrawn bank account and shall at all times be identifiable as the Seller's money;

(b) that the Buyer will at the Seller's request and at the Buyer's expense assign to the Seller all rights the Buyer may have against its customer; and

(c) that the Buyer's right to sell the Goods may be withdrawn by Seller on notice at any time and will automatically cease in the event of the Buyer becoming Insolvent as defined in Clause 13.

8.4 The Seller shall be entitled at any time to recover any or all of the Goods to which it has title and for that purpose the Seller its employees or agents may with such transport as is necessary enter upon any premises occupied by the Buyer or to which the Buyer has access and where the Goods may be or are believed to be situated.

8.5 The Buyer shall not be entitled to pledge or in any way charge by way of security for any indebtedness, any of the Goods which remain the property of the Seller; but if the Buyer does so, all monies owing by the Buyer to the Seller shall (without prejudice to any other right or remedy of the Seller) forthwith become due and payable.

8.6 Without prejudice to the foregoing none of the Goods are supplied on a "sale or return" basis.

RETENTION OF TITLE

9.1 Until the Company has received payment in full (in cash or cleared funds) for the Goods and any other goods or services whatsoever that the Company has supplied at any time to the Buyer or to any holding company or 'subsidiary' of the Buyer as defined by section 1159 of the Companies Act 2006 or to any 'associate' of the Buyer as defined by section 435 of the Insolvency Act 1986.

(a) The Goods shall remain the Company's property and title in the Goods shall not pass to the Buyer.

(b) The Buyer shall store the Goods separately from all other goods held by the Buyer and/or keep them in such a way that they can be readily identified as being the property of the Company. The Buyer shall not remove, deface or obscure any identifying mark or packaging on or relating to the Goods.

(c) The Buyer shall maintain the Goods in satisfactory condition and keep them insured against all risk for their full price from the date of delivery.

(d) The Buyer shall give the Company such information relating to the Goods as the Company may require from time to time.

(e) The Buyer shall notify the Company immediately if it becomes subject to any of the events listed in Clause 13.1.

(f) The Buyer shall hold the Goods on a fiduciary basis as the Company's bailee.

(g) The Buyer is permitted to use or sell the goods in the ordinary course of its business.

If before title to the Goods passes to the Buyer the Buyer becomes subject to any of the matters set out in Clause 13.1, or the

Company reasonably believes that any such event is about to happen and notifies the Buyer accordingly, then, provided that the Goods have not been resold, or irrevocably incorporated into another product, and without limiting any other right or remedy the Company may have, the Company may at any time revoke the Buyer's power of sale and require the Buyer to deliver up the Goods and, if the Buyer fails to do so promptly, enter any premises of the Buyer or of any third party where the Goods are stored in order to retrieve them.

The Company may maintain an action for the price of the Goods notwithstanding that ownership of them has not passed to the Buyer.

RESPONSIBILITIES

10.1 Nothing in these Terms shall exclude or restrict the Seller's liability for death or personal injury resulting from the Seller's negligence.

10.2 If the Goods are sold under a Consumer Transaction (as defined by the Consumer Transactions (Restrictions on Statements) Order 1976) the statutory rights of the Buyer are not affected by these Terms.

10.3 The Buyer and Seller acknowledge that Goods of the type sold by the Seller retain their quality for different periods of time and subject to this acknowledgement and to the following provisions the Seller warrants that taking account of the type and quality of the Goods as at the time of the Contract of the Goods will at the time of delivery correspond with any specification provided by the Buyer and be of satisfactory quality for a reasonable period.

10.4 Subject to Clauses 10.1 and 10.2 the above warranty is given by the Seller subject to the following conditions:-

10.5.1 the Seller shall be under no liability in respect of any defect in the Goods that would have been apparent on a reasonable inspection in accordance with Clause 7 of these Terms unless the Buyer gives the Seller notice as required by Clause 7;

10.5.2 the Seller shall be under no liability in respect of any defect in the Goods arising from any specification provided by the Buyer;

10.5.3 the Seller shall be under no liability in respect of any defect in the Goods unless the defect is discovered within a reasonable period taking account of the type of Goods concerned and their quality at the time of the Contract and the Seller is notified within 10 working days of the discovery of the defect;

10.5.4 the Seller will be under no liability for any defect in the Goods if the defect arises from the Buyer's negligence or handling or storage of the Goods or failure to follow any instructions or guidance given by the Seller whether oral or in writing;

10.5.5 the Seller shall be under no liability under the above warranty (or any other warranty, condition or guarantee) if the total price for the Goods has not been paid by the due date for payment.

10.6 Subject to Clauses 10.1 and 10.2 and as expressly provided in these Terms, and except where the Goods are sold to a person dealing as a consumer (within the meaning of the Unfair Contract Terms Act 1977), all warranties, conditions or other terms implied by statute or common law are excluded to the fullest extent permitted by law.

10.7 Where a valid claim in accordance with this Clause 10 is notified to the Seller in accordance with these Terms, the Seller may at its sole discretion replace the Goods (or the part in question) free of charge or return to the Buyer the price of the Goods (or a proportionate part of the price), in which case the Seller will have no further liability to the Buyer.

10.8 Subject to Clauses 10.1 and 10.2 the Seller shall not be liable for misrepresentation (unless fraudulent) or in contract tort (including negligence or breach of statutory duty) or otherwise howsoever and whatever the cause thereof whether the negligence of the Seller, its employees or agents or otherwise arising out of or in connection with the supply of the Goods (including any delay in supplying or any failure to supply the Goods in accordance with the Contract or at all) or in their use or resale by the Buyer for:

(a) any loss of profit, business, contracts, revenues or anticipated savings; and/or

(b) any special, indirect or consequential loss or damage, costs, expenses of any nature whatsoever.

10.9 The Buyer will unconditionally fully and effectively indemnify the Seller against all losses, damages, penalties, costs on an indemnity basis and expenses awarded against or incurred by the Seller in connection with or paid or agreed to be paid by the Seller in settlement of any claim by any third party arising from the supply or use of the Goods. This indemnity will be reduced in proportion to the extent that such losses, damages, penalties, costs and expenses are due to the Seller's, its employees or agent's negligence.

10.10 Without prejudice to any other provisions of these Terms in any event the Seller's total liability for any one claim or for the total of all claims arising from any one act of default on the Seller's part (whether arising from its negligence or otherwise) shall not exceed the amount received by the Seller for the claim under its insurance policy covering such risks.

PROTECTION

11.1 If the Buyer is an individual or a group of individuals the Buyer agrees that the Seller may:

11.2 Seek, hold and process any information obtained about the Buyer from the Buyer or third parties for the purpose of and as a result of any applications or agreements the Buyer has with the Seller. This will include a search with a licensed credit reference agency which will keep a record of that search.

11.3 Use this information for credit assessment purposes including assessing the Buyer's credit limit and to administer and operate the credit account granted to the Buyer and analyse the conduct of that credit account. This may include further searches with licensed credit reference agencies.

11.4 Disclose any information the Seller holds about the Buyer to licensed credit reference agencies; other suppliers and creditors to help the Seller and others make credit decisions; to help prevent or detect fraud or other crimes; to trace debtors; to provide trade references on a confidential basis to the Seller's agents and sub-contractors; to insurance companies for the purposes connected with insurance products that relate or might relate to the Buyer's credit account; to any person to whom the Seller proposes to transfer its rights and/or responsibilities under this Contract and to the extent the Seller is required or permitted to do so by law.

11.5 Hold and use this information during and for 6 years after the trading relationship and thereafter destroy the information except for a record of credit limits and date of and grounds for account closure.

11.6 If the Buyer is a body corporate or incorporate the Seller may process information as above relating to the Buyer's directors, shareholders or members including searches with licensed credit reference agencies.

DEFAULT & TERMINATION

12.1 "Insolvent" means the Buyer becoming unable to pay its debts within the meanings of Section 123 (Company) or Section 268 (Individual) of the Insolvency Act 1986 or the Buyer ceasing to pay its debts in the ordinary course of business or being unable to pay its debts as they become due or to the Buyer ceasing or threatening to cease to carry on its business or the Seller reasonably apprehends that any of the events above is about to occur.

12.2 "Associated Company" means the Buyer's subsidiary or holding company as defined in Section 736 and Section 736A of the Companies Act 1985 or a subsidiary of such holding company, or any company over which the Buyer's directors or shareholders have control as defined in Section 840 of the Income and Corporation Taxes Act 1988.

12.3 If the Buyer fails to pay any invoice or any sum due to the Seller under any contract on the due date or the Buyer's credit limit is exceeded or any trade credit insurance is withdrawn from the Buyer or the Buyer or any Associated Company becomes Insolvent or there is a material change in the Buyer or any Associated Company's constitution or the Buyer commits a material breach of this Contract and fails to remedy that breach after being requested to do so all sums outstanding between the Buyer and the Seller under this and any other contract shall become immediately due and payable and the Seller shall be entitled to do any one or more of the following (without prejudice to any other right or remedy the Seller may have):-

(a) require payment in cleared funds in advance of further deliveries of Goods;

(b) charge interest on the monies outstanding at the rate of 4 per cent above Barclays Bank Plc Base Rate in force from time to time from the due date until the date of payment after as well as before judgment;

(c) suspend or cancel any further deliveries of Goods to the Buyer under any contract without liability on the Seller's part;

(d) without prejudice to the generality of Clause 9 of these Terms exercise any of the Seller's rights pursuant to that Clause; and/or

(e) terminate this or any other contract with the Buyer or any Associated Company without liability on the Seller's part.

12.4 Should any cheque provided by the Buyer to the Seller (whether drawn on the Buyer's account or not) be dishonoured on presentation the Seller shall be entitled to charge the Buyer a fee of £25.00 (exclusive of VAT) in respect of each and every occurrence and such fee shall be in addition to and not in substitution for any interest payable under these Terms.

12.5 Without prejudice to Clause 12.4 the Buyer shall reimburse the Seller's costs including without limit legal costs on an indemnity basis which the Seller incurs in enforcing the Seller's rights under this Contract including but not limited to recovery of any sums due.

GENERAL

13.1 This Contract shall be governed and interpreted according to the Law of England and Wales and the Buyer agrees to submit to the non-exclusive jurisdiction of the English Courts.

13.2 The Seller shall not be liable for any breach of contract delay or failure to perform any of the its obligations if the breach delay or failure was due to any cause beyond the Seller's reasonable control including without limit industrial action or trade disputes whether involving employees of the Seller or of a third party.

13.3 The waiver by the Seller of any breach or default of these Terms shall not be construed as a continued waiver of that breach nor as a waiver of any subsequent breach of the same or any other provision.

13.4 If any clause or sub-clause of these Terms is held by a competent authority to be invalid or unenforceable the validity of the other clauses and sub-clauses of these Terms shall not be affected and they shall remain in full force and effect.

13.5 No person may enforce any of these Terms under the Contracts (Rights of Third Parties) Act 1999.

13.6 Any notice required or permitted to be given by either party to the other under these Terms shall be in writing addressed to that other party at its registered office, or principal place of business, or such other address as may at the relevant time have been notified pursuant to this provision to the party giving the notice and shall be deemed to have been received.

13.6.1 If sent by first class post 2 working days after posting exclusive of the day of posting

13.6.2 If delivered by hand on the day of delivery;

13.6.3 If sent by facsimile transmission at the time of confirmation of transmission of the entire fax.